The executive summary contains financial highlights and milestones of our businesses. For the full report, please visit https://corporatereport.halcyonagri.com
OUR BUSINESS AT A GLANCE

17,000+ Dedicated Employees
38 Production Facilities
100+ Locations
1.6 Million mT Production Capacity

Headquartered in Singapore, we have sales offices, warehouses, terminals, laboratories, factories, plantations and a wide distribution network across the world.

GLOBAL FRANCHISE
OUR MERCHANDISING CAPABILITIES ACROSS THE VALUE CHAIN

**CORRIE MACCOLL**
Alan L Grant/Centrotrade/Wurfbain/Momentum Technologies International
- Dedicated global team servicing non-tyre & specialty tyre markets
- Supplies natural & synthetic rubber, selected rubber chemicals and ancillary products
- Distribution of 400,000 mT across 60 countries
- Regional champions for Europe and North America
- Global 3rd-party procurement capability
- Among the world’s oldest and most reputable rubber trading names

**HEVEA GLOBAL**
- Exclusive merchandising arm for the Group, servicing most of the tyre majors
- Exclusive marketing responsibility for 19 Indonesian factories
- Leading producer of Standard Indonesian Rubber at 626,000 mT
- Setting the industry standard with HEVEAPRO, our commitment to uphold the highest standard in global rubber production
- Factories are HEVEAPRO audited with TÜV SÜD and ISO 9001 certifications

**SINRIO**
New Continent Enterprises
- Spearheads Halcyon Agri’s China-focused business
- Distributes Technically Specified Rubber from China, Ivory Coast*, Malaysia and Thailand
- ‘Point-to-point’ model eliminates intermediary, connecting customers directly to producers
- Factory processing capability of 711,000 mT from 18 factories

Halcyon Agri Shanghai
- Distribution of locally sourced Standard Chinese Rubber from SINRIO’s factories in China

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*Ivory Coast was listed under HRC in 2017

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MILESTONES – GROUP

AWARDED

Most Transparent Company in Manufacturing by SIAS Investor’s Choice Awards

Issued Sustainable Natural Rubber Supply Chain Policy

15% SIR Market Share, Leading Exporter and Producer with 19 Indonesian Factories

Set up Sustainability Council for Cameroonian Operations

1.4 Million mT World’s Leading Supplier of Natural Rubber and Latex

11% Market Share of NR supplied to Worldwide Tyre Production

Launched HeveaConnect for Sustainably Processed Natural Rubber

10% Global Market Share Natural Rubber & Latex

CSR Partnership with BSF Asia on Sports for the Disabled

All figures above are based on Halcyon’s analysis of sales and customer information and IRSG data.

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We launched HeveaConnect, a digital marketplace for sustainably-processed natural rubber with backing from DBS Bank Ltd and ITOCHU Corporation. HeveaConnect intends to set the industry standard in natural rubber supply chain from tree to customer — HEVEAPRO at the factory level, HEVEAGROW at the farmer level and HEVEATRACE which will map the source of the raw material used in the production of HEVEAPRO. HeveaConnect is a platform where all natural rubber stakeholders, be it farmers, producers or consumers, can benefit.
At Corrie MacColl, we take a modern approach to fair and sustainable value creation in the origination and distribution of the vital material that is natural rubber. As a sustainable model corporate citizen, we are extensively invested in ecological conservation, economic growth and social development. Our rubber is grown, sourced and produced to the highest quality, matching supply and demand and delivered to over 1,000 customers in 350 cities through our logistical assets, flanked by our dedicated technical advisory and support unit.

1. Our plantations drive positive change through third-party certified, all-encompassing social and environmental standards, securing rural development and ecological conservation
2. Outgrower programme targeting in excess of 10,000 smallholders, preserving and improving quality of human life through secured income and food security
3. 25,000-hectare biodiversity reserve for ecological conservation
4. Trusted partners in rubber with globally diversified, deep-seated relationships with premium suppliers, fulfilling all footprints of customer requirements
5. Value commitment through extensive midstream investment in technical infrastructure and logistical assets second-to-none in the industry
6. Entrenched position in key distribution markets serving a diversified range of customers with demand for made-to-measure rubber

Company Data

- 8,000 Dedicated Employees in 19 Cities
- 1,000 Customers in 350 Cities

Sales And Volume Data

- 20,000mT Factory Production
- 400,000mT Distribution Volume
- 9% Global Latex Market Share
- 11% Global Latex Market Share ex China
- 24% USA Non-Tyre Market Share
- 196,000 Pallets Shipped

All figures above are based on Corrie MacColl’s analysis of sales and customer information and IRSG data.

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Sustainability for us means ensuring our approach to human capital, the environment and our communities meets the material ESG factors. The launch of HeveaConnect, our traceability projects, our sustainable products (HEVEAPRO, HEVEAGR0W and HEVEATRACE), our policies, business principles and our conservation efforts underpin our approach for sustainability.

Zero cases of
- Grievances
- Whistleblowing
- Corruption
- Non-Compliance
- Workplace Fatalities

36% Non-Hazardous Waste Recycling Rate

73% Rubber Processing Sludge Reused

59.5% Water Recycling Rate

Material ESG Factors

01 Price Visibility & Fair Pricing in Supply Chain
02 Responsible & Traceable Supply Chain
03 Occupational Health & Safety
04 Waste & Effluent Management
05 Community Investment & Empowerment
06 Biodiversity Protection & Conservation
07 Industry Standards for Sustainable Product Offering
08 Energy Consumption & Management
09 Ethics & Compliance
10 Fair, Responsible & Inclusive Employment

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The Group recorded high sales volume of 1.4 million mT, 16.7% higher than in 2017. Revenue is at US$2,141.0 million, a drop of 0.8% from US$2,158.4 million in FY2017. Gross profit is 21.3% lower at US$184.8 million from US$230.6 million in FY2017. EBITDA dropped to US$36.2 million from US$64.9 million in FY2017.

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