













# Annual General Meeting

23 April 2018



# Our Business Architecture

# Halcyon Global Operating Structure

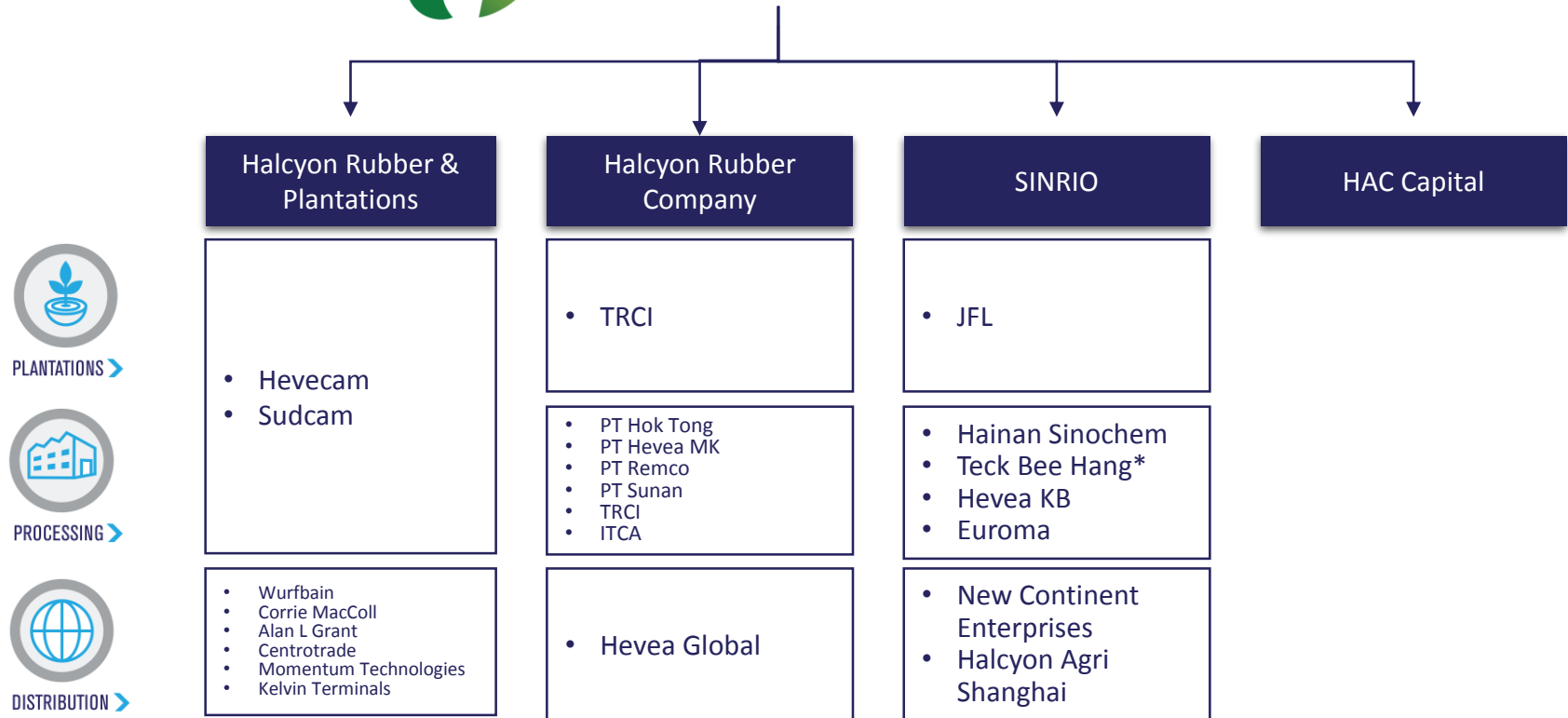
	HALCYON RUBBER & PLANTATIONS	HALCYON RUBBER COMPANY	SINRIO
	<b>GLOBAL NON-TYRE &amp; SPECIALTY TYRE</b>	<b>GLOBAL TYRE MAJORS</b>	<b>PRC TYRE MAJORS</b>
 <b>PLANTATIONS</b>	112,000ha / 73,000ha <sup>1</sup> Cameroon 	1,600ha / 1,400ha <sup>1</sup> Ivory Coast 	10,000ha / 8,000ha <sup>1</sup> Malaysia 
 <b>PROCESSING</b>	<b>TOTAL CAPACITY: 55,000mT</b> Cameroon 	<b>TOTAL CAPACITY: 882,000mT</b> Indonesia  Ivory Coast 	<b>TOTAL CAPACITY: 675,000mT</b> Malaysia  Thailand  China 
 <b>DISTRIBUTION</b>	<ul style="list-style-type: none"> <li>Alan L Grant Polymer</li> <li>Centrotrade</li> <li>Corrie MacColl Rubber</li> <li>Kelvin Terminals</li> <li>Momentum Technologies International</li> <li>Wurfbain Polymer</li> </ul>	<ul style="list-style-type: none"> <li>Hevea Global</li> </ul>	<ul style="list-style-type: none"> <li>New Continent Enterprises</li> <li>Halcyon Agri Shanghai</li> </ul>

<sup>1</sup> Plantable Areas

Global Marketplace

China

# Halcyon Corporate Structure



\* Teck Bee Hang's shareholding is currently owned by HRP

# Halcyon Rubber & Plantations

- Under the **Centrotrade** franchise, HRP is well positioned to supply specialised latex and other rubber products to customers.
- Recent acquisition and revival of some of world's oldest rubber trading names in **Wurfbain, Corrie MacColl** and **Alan L Grant** allows us to further expand our distribution network through these regional champions.
- Processing is supported by Hevecam.
- Our NR plantation land in Cameroon is almost **112,000 hectares** (that is **1.5x** land size of Singapore!).

## Major Customers



# Halcyon Rubber Company

- **HEVEA Global** is well positioned to provide Technically Specified Rubber (TSR) from Indonesia and Africa to the Global Tyre Majors.
- Supported by production capacity of 19 factories in Indonesia and 2 factories in Ivory Coast.
- We are now the single largest SIR producer with 826,000 MT capacity.
- Setting the industry standard – **HEVEAPRO** framework represents our unwavering commitment to uphold the highest standard for quality, responsibility and sustainability in global rubber production.

## Major Customers

The logo for Bridgestone, featuring a stylized 'B' with a red and white design followed by the word 'BRIDGESTONE' in bold black capital letters.The logo for Continental, featuring the word 'Continental' in orange with a white outline, followed by a circular emblem containing a horse.The logo for Cooper Tires, featuring a stylized blue and white circular emblem followed by the word 'COOPERTIRES' in blue capital letters.The logo for Goodyear, featuring the word 'GOODYEAR' in bold black capital letters with a stylized winged foot icon integrated into the letter 'Y'.

# SINRIO

- **New Continent Enterprises** spearheads our distribution into the PRC tyre manufacturers market.
- Backed by annual production capacity of 675,000 MT, NCE distributes **HEVEAPRO** quality TSR from Malaysia, Thailand and China.
- NCE also aims to serve as a partner for the PRC Tyre Majors, by providing end-to-end supply chain services for TSR products.

## Chinese arm of Global Tyre Majors:



## Chinese local trading companies/tyre manufacturers





**CACHLAND  
TIRES**

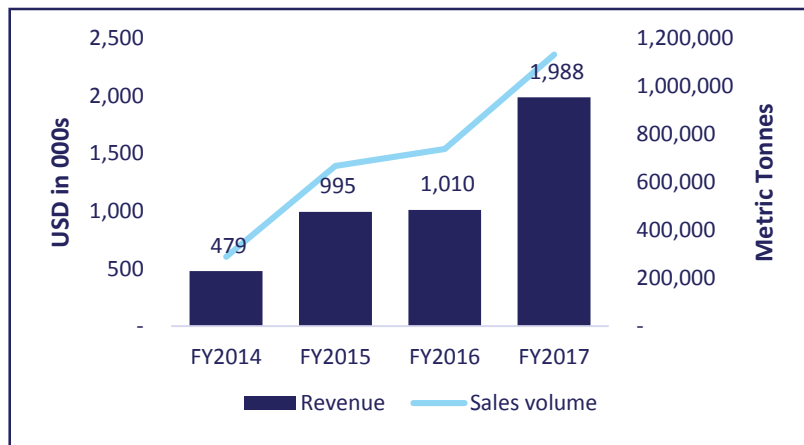


# Our Performance

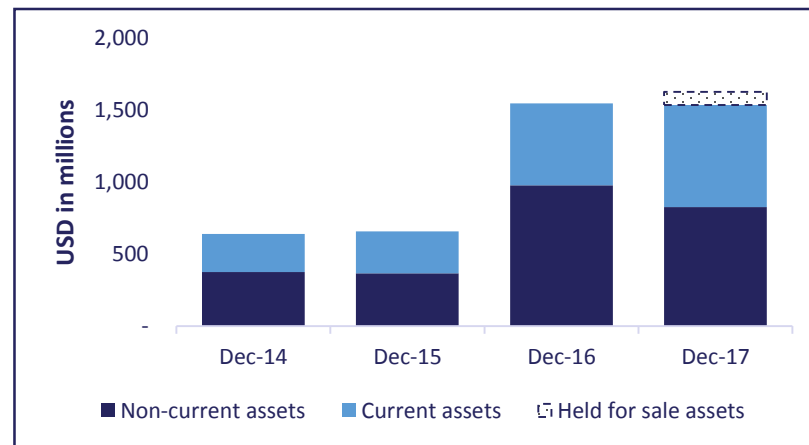


# Halcyon Group Financials

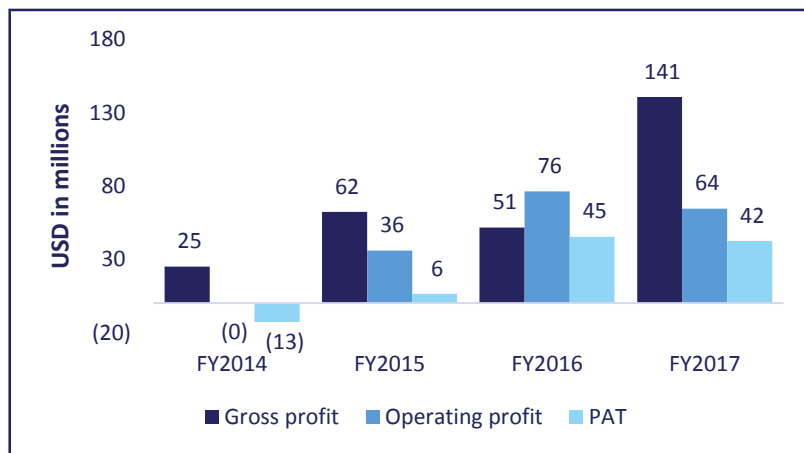
## Revenue and Sales Volume



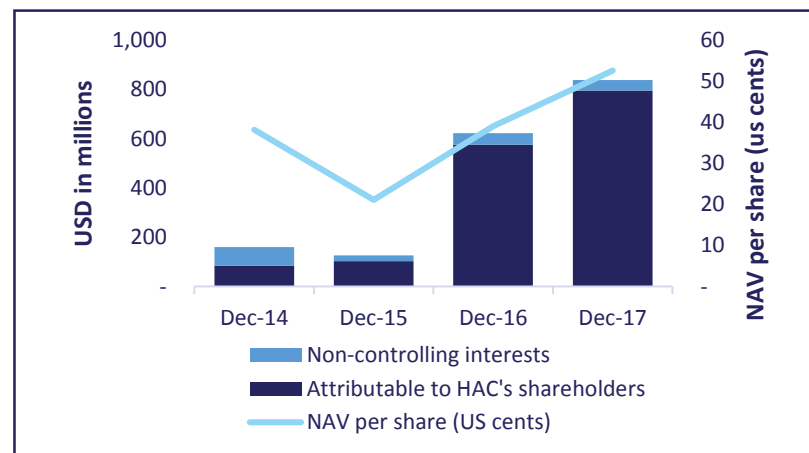
## Total Assets



## Profitability

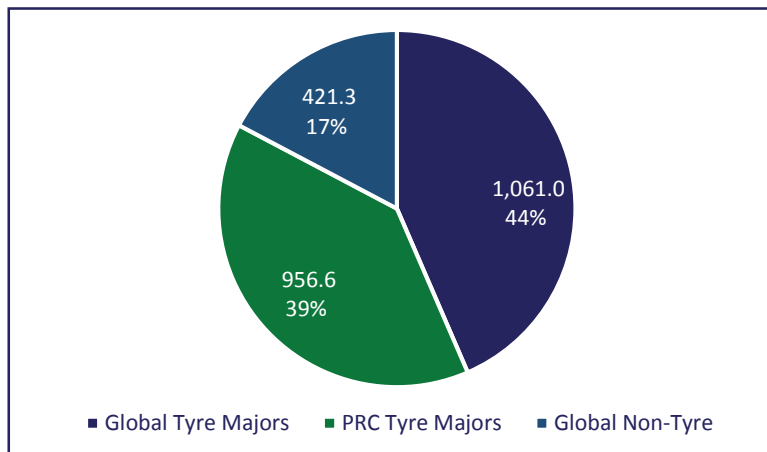


## Total Equity

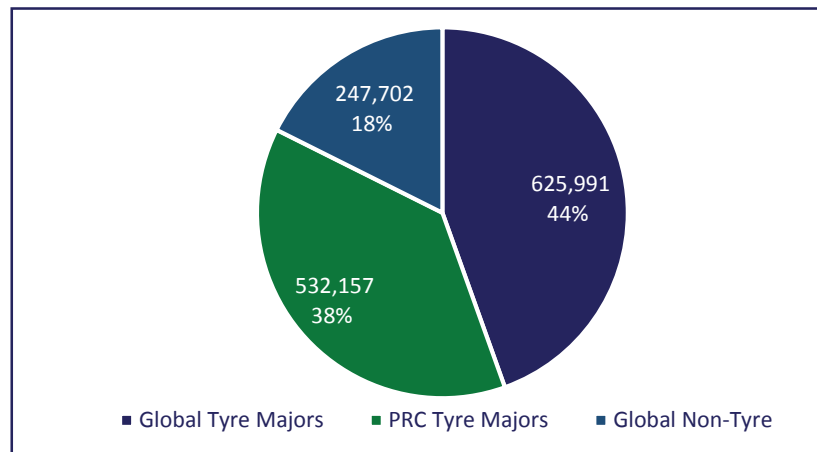


# Performance of Business Units

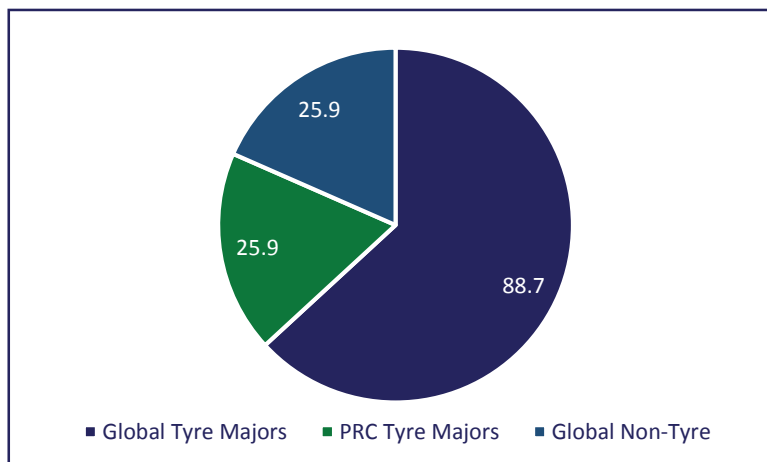
## Revenue<sup>1</sup>



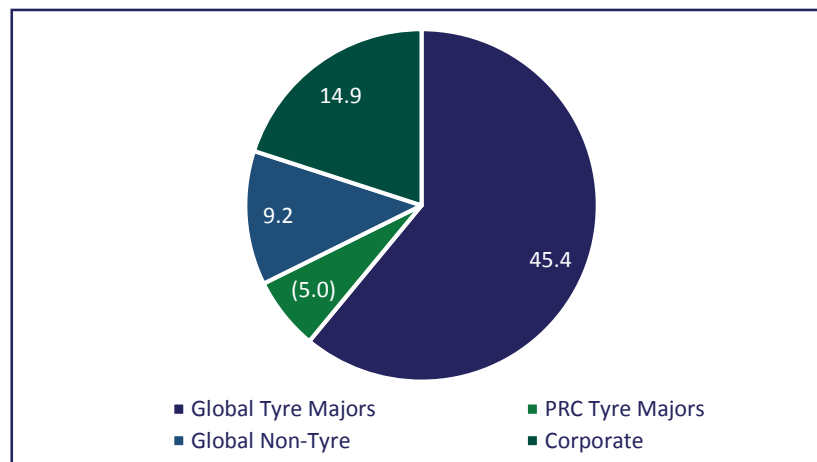
## Sales Volume<sup>1</sup>



## Gross Profits



## Operating Profits/(Loss)



<sup>1</sup> Before elimination of US\$460.5m and 272,999 mT respectively



Latest Update:  
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Development









Thank You